



BROOKE'S BPW BRIEF



Breaking down the Board of Public Works

Meeting Date

October 30, 2024

Summary Figures

The BPW approved 87 items, representing a total State expenditure of \$712.7 million, including:

- 4 items awarding \$21.3 million to prime certified small businesses.
- 3 items awarding \$3.1 million to certified Minority Business Enterprise (MBE) primes.
- 14 items awarded with established participation goals for MBEs.
- 2 items awarded with a goal for Veteran-owned Small Businesses.
- 1 item awarding \$8.1 million to an Employment Works Providers

PRINCE GEORGE'S SPORTS INNOVATION CENTER

The BPW approved a request from the Department of General Services to grant \$40 million in capital grant funding to the Board of Directors of the Prince George's Sports, Inc. for the construction of the Prince George's Sports Innovation Center. **The 160,000 sq. foot indoor facility in Bowie will deliver top quality sports programming in the County.**

DINING SERVICES CONTRACTS

The BPW approved a request from Bowie State University, Coppin State University, Towson University, the University of Maryland Baltimore County and the University of Maryland Eastern Shore to retroactively award and exercise renewal options on contracts to **provide comprehensive campus dining services** at a combined cost of \$330.8 million. The Comptroller raised concerns about these contracts and their low MBE goals and encouraged institutions not to seek approval of renewal options.

Each of the contracts are revenue generating for the institutions. Revenue generating contracts generally fall under an exclusion within the University System of Maryland (USM) Procurement Policies and Procedures - thereby not requiring BPW approval. However, the Office of the Attorney recently advised that **any** service contract - including these - exceeding \$1 million in value requires BPW approval. The BPW approved revisions to the USM Procurement Policies and Procedures accordingly in August, making this requirement clear and prompting BPW action on this contract today.

GOVERNMENT EFFICIENCY INITIATIVE

The BPW approved a request from the Department of Budget and Management (DBM) to award Boston Consulting Group (Washington, D.C.) a 2-year contract to identify and implement initiatives intended to **improve operational efficiency in the delivery of government services**. The contract will support the Moore-Miller administration's Government Efficiency Initiative, focusing on areas core to state operations and expenses, such as IT services, procurement contracting, fleet management, and real estate management. DBM estimates that the project could yield \$75 million in savings. The vendor will be paid \$100,000 to identify and prioritize cost savings opportunities during the first 3 months. In the remaining 21 months they will implement, monitor and report on improvements with a pay-for-performance fee of up to \$14.9 million.